May 2024

Greetings from Washington, D.C.,

Interest in women's entrepreneurship in the Middle East and North Africa (MENA) region has grown significantly over the past decade, leading to numerous initiatives aimed at supporting women in starting businesses. Despite the great impact of these initiatives, the growth element is still lacking. Many women entrepreneurs in MENA still find it hard to grow and remain in the market due to a lack of support, networks, and continued investment beyond the initial stages. At the Atlantic Council, we try to address some of these gaps through the Women

<u>Innovators (WIn) Fellowship</u>. The Fellowship provides women entrepreneurs in MENA access to high-level education focused on helping them grow their businesses, a network of mentors, fellows, and alumni committed to supporting women entrepreneurs, and policy workshops to engage women entrepreneurs in the conversations and changes they want to see in the region. As part of the fellowship, we hosted 20 women entrepreneurs from Saudi Arabia,

the <u>UAE</u>, and <u>Bahrain</u> in the US, aiming to support women entrepreneurs in

countries, and various industries. They hold enormous potential to transform economies by driving their companies toward new growth, creating jobs in a region characterized by high unemployment, and opening doors for new generations of increasingly well-educated and driven women. During our conversation with the fellows, they mentioned the improved situation for women entrepreneurs in MENA, but also highlighted several barriers they still face, including:

growing their businesses. These women come from diverse backgrounds, different

 Increasing funding for women-led businesses: The fellows highlighted the lack of and limited access to funds, a common challenge in the region where female entrepreneurs in April 2024 received only $\frac{2\%}{2}$ of the investment

- available. The numbers are dropping yearly (even monthly). For instance, in 2023, investment raised by women dropped a staggering 63% from \$52 million in 2022 to \$19 million in 2023. Substantial growth funding requires venture capitalists, who are predominantly men, where we usually find one woman among ten men on the boards of these VC firms. Creating an inclusive business environment: The fellows emphasized the need to foster a sense of belonging and provide robust support for women in business. An inclusive environment involves cultural shifts and policy changes to ensure women are supported and valued in their entrepreneurial endeavors. Right now, less than 5% of businesses in MENA are women-led
- compared to a global average of up to 26%, and the gap in business ownership between men and women is the largest globally. • Building a supportive community: Establishing strong networks and support systems is crucial. Women entrepreneurs in the region still report feeling excluded from key business networks, often perceived as 'old boys' clubs'. The fellows stressed the importance of community and networking opportunities to share resources, knowledge, and encouragement. The fellows' stories are echoed across the region through different research.
- necessary support to unlock the full potential of female entrepreneurs in the MENA region. Sincerely, **Lynn Monzer** Deputy Director, WIn Fellowship, empowerME Rafik Hariri Center for the Middle East **Atlantic Council**

Nevertheless, these women entrepreneurs convey a powerful message of

clarion call to action for policymakers and business leaders to provide the

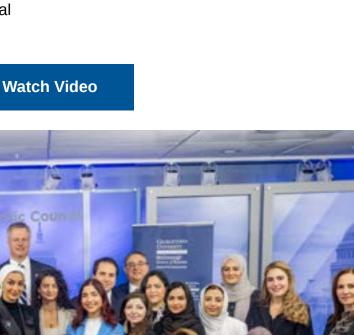
capability, intelligence, resilience, and self-confidence. Their journeys serve as a

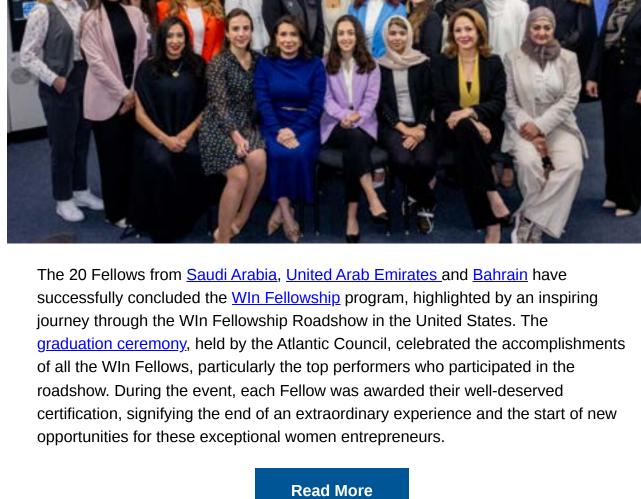
Highlights from the 2024 WIn Fellowship Roadshow The WIn Fellowship is designed to

empower women entrepreneurs from the MENA region, enabling them to scale their businesses and enhance their

skills. Participants benefit from a comprehensive suite of resources including executive education, mentorship, networking opportunities,

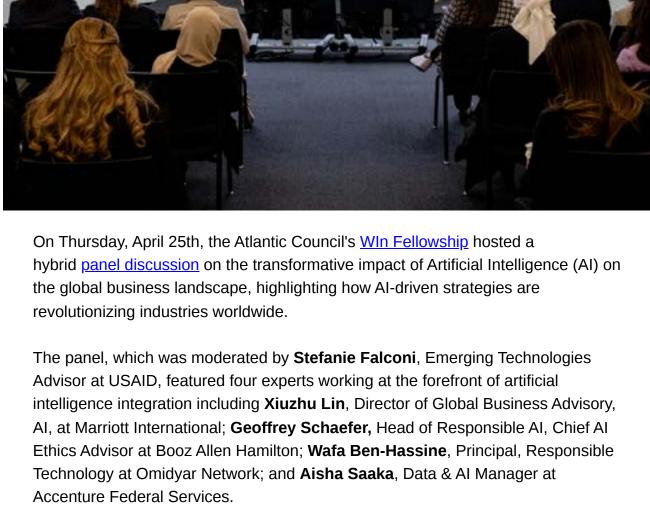
and workshops. A key highlight of the program is a weeklong roadshow in the U.S., which offers fellows unique experiences and valuable connections to help accelerate their entrepreneurial journeys.

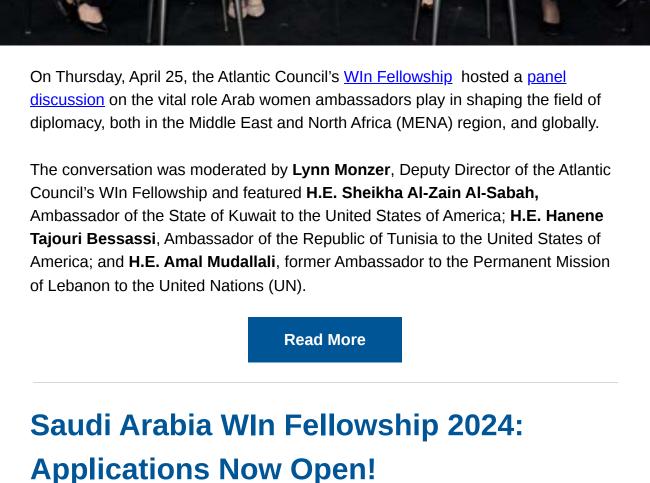




Rawan Almogbil Eman Darwish Jumana Al Darwish Saudi Arabia Cohort **Bahrain Cohort UAE Cohort Watch Here Watch Here Watch Here**

Fellows Testimonies





tools, mentoring, resources, and an expansive network to transform your business.

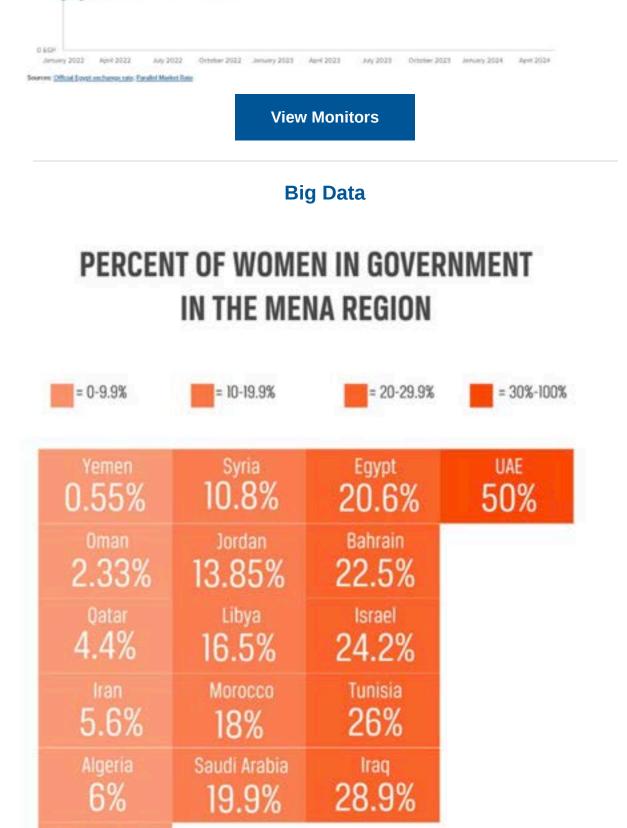
New Tracker MENA Monitors: Oil & Foreign Exchange Check out our latest updates to the MENA Monitors, which tracks the fluctuations in oil prices and the foreign exchange market in Egypt, considering the escalating geopolitical crisis in the region: MENA Monitor: Oil Prices

96/04/2023 07/04/2023 08/04/2023 09/04/2023 95/04/2023 W04/2023 U204/2023 07/04/2024 02/04/2024 08/04/2024 05/04/2024

MENA Monitor: Egypt Foreign Exchange

80 89

NO DOP



Big Question How can businesses in the MENA region be encouraged to promote more women into leadership roles? "Promoting more women into leadership

Source: **Ballard Brief**

roles, especially in the private sector, requires both holistic and legislative interventions. On the one hand, equal opportunities on the educational and incubation fronts need to be made

accessible to all women. And in parallel,

"Businesses in the MENA region should

mentorship initiatives for women in Csuite, board, advisory, and management roles, recognizing that female mentors play a unique and vital role in career

challenges and biases women face in the workplace. Playbook offers a unique

proposition for corporate companies aiming to recruit, promote, and retain

their female employees through these

implement customized leadership training programs and facilitate

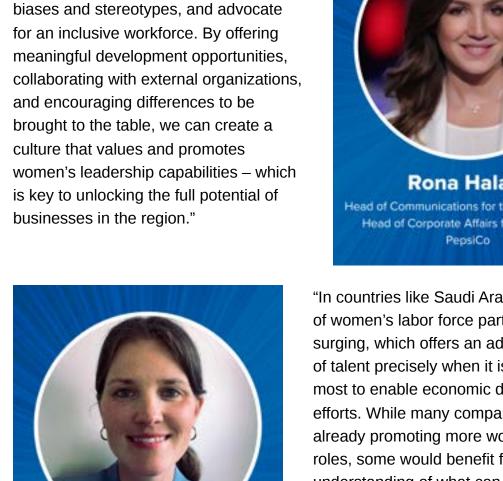
development by relating to the

tailored programs."

wider policy reforms need to be

incorporated to enable cross-cutting gender representation across all business sectors." H.E. Al-Zain Al-Sabah Ambassador of the State of Kuwait





Wafa AlObaidat

Founder & CEO

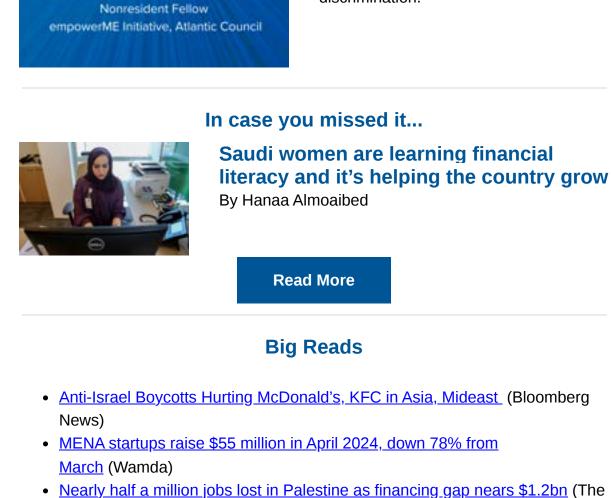
Playbook

"To engage businesses in the MENA region effectively on gender, diversity, and inclusion, we must raise awareness, create a level-playing field, challenge

Stefanie Hausheer Ali

National News)

job creation.



empowerME

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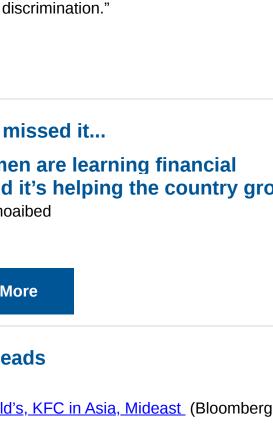
Atlantic Council

Past Events Watch Here The application is now open for the 2024-2025 WIn Fellowship program, Saudi Arabia Cohort. This initiative is specifically designed to support and elevate women entrepreneurs, offering **Fully-Funded Executive Degree** If you're ready to take your Proficient in both Arabic and entrepreneurial journey to the next level, we encourage you to apply today! Deadline: July 1st, 2024 **Apply Today**

6.3%

6.3%





• Saudi Arabia predicted to lead IPO drive in MENA: report (Arab News)

empowerME at the Atlantic Council's Rafik Hariri Center for the Middle East is shaping solutions to empower entrepreneurs, women, and the private sector and building influential coalitions to drive regional economic integration, prosperity, and

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